

Trainer, Financial Services

Pacific Life

Date Posted: 2011-12-12
Address: 1299 Farnam St, Omaha, NE
Department: Sales
Function: Training
Job Type: Full-time Employee
Hours: 40 hours per week
Start Date: Immediately
Positions Available: 1

To apply, visit: <http://careerlink.com/job/view/1203/001129>

Pacific Life offers life insurance, annuities, and mutual funds, along with a variety of investment products and services, all of which provide The Power to Help You Succeed.

Headquartered in Newport Beach, CA, Pacific Life is a Fortune 500 company with approximately 2700 employees. We pride ourselves on providing an innovative work environment which is highly challenging and exceptionally rewarding. We firmly believe each employee plays a part in our continued growth and success.

Currently, we are seeking a talented Sales Trainer to join the Retirement Solutions Division. The Retirement Solutions Division leverages its strengths in product development, technology, service and risk management to create retirement solutions for individuals, families, and businesses. With the guidance of financial professionals, customers have access to an array of annuities and mutual funds designed to help grow assets and to provide retirement income for financial independence.

SALES TRAINER POSITION SUMMARY:

Using effective presentation skills and knowledge of PL products and sales training needs, develops curriculum, coordinates and conducts training for employees associated with RSD sales organization and external broker/dealer sales desks.

Develops, implements, executes, and conducts follow-up on division-wide sales initiatives as defined by manager to increase sales and efficiencies of sales force.

FACTORS FOR SUCCESS:

- Strong investment background, preferably in the Variable Annuity/ Mutual Fund area
- Undergraduate degree in Marketing or Finance, or equivalent Financial Industry experience
- Minimum 3 years of experience in a Financial Services environment

- Previous Financial Sales/Marketing experience and Training experience
- Strong communications skills
- Computer proficient in Excel, Word, PowerPoint
- Project Management experience a plus
- Knowledge of Adobe Professional, Adobe Photoshop & E-learning software a plus
- Ability to obtain FINRA Series 6/7, and 63 License within 6 months.

Join the Pacific Life team and watch your career grow! We offer competitive pay/ bonus program and a comprehensive benefits package including:

- Medical/dental coverage
- 401k retirement plan with company match
- Vacation/holiday pay
- Medical and dependent care flexible spending accounts
- Competitive Base Salary plus Quarterly and Annual Incentive Opportunities.