

<b>INCOME</b>	<b>Budget</b>	<b>Actual</b>	<b>Difference (\$)</b>	<b>Difference (%)</b>
I100 - Membership	\$ 8,450.00			
I200-Prgm Mtgs	113,160.00			
I300 - Interest	-			
I500 - Website	-			
I700 Marketing	50.00			
<b>TOTAL INCOME</b>	<b>\$ 121,660.00</b>			
<b>EXPENSES</b>	<b>Budget</b>	<b>Actual</b>	<b>Difference (\$)</b>	<b>Difference (%)</b>
E100 - Membership	\$ 3,750.00			
E200 - Prgm Mtgs	71,057.61			
E400 - Directory	-			
E500 - Website	8,099.40			
E600 - Newsletter	350.00			
E700 - Training NOW!	200.00			
E-800 - Marketing	3,930.00			
E900 - Admin	18,975.38			
E300 - Ed & Research	3,700.00			
<b>TOTAL EXPENSES</b>	<b>\$ 110,062.39</b>			
<b>OVERALL TOTAL</b>	<b>\$ 11,597.61</b>			

<b>I100 - Membership</b>	<b>Budget</b>	<b>Actual</b>	<b>Difference (\$)</b>	<b>Difference (%)</b>
I105 - Labels	\$ -			
I106 - Dues	8,400.00			
I108 - CHIP	50.00			
I110 - Mdse	-			
<b>TOTAL I100 - Membership</b>	<b>8,450.00</b>			
<b>I200 - Prgm Mtgs</b>	<b>Budget</b>	<b>Actual</b>	<b>Difference (\$)</b>	<b>Difference (%)</b>
I201 - January	\$ 960.00			
I201A - January Workshop	-			
I202 - February	700.00			
I202S - February Spec/Wrkshp	-			
I203 - March	-			
I203s - March WLP	1,500.00			
I204 - April	600.00			
I205 - May	-			
I205S - May Wrkshp	-			
I206 - June	850.00			
I206S - June WPL	-			
I207- July	500.00			
I208 - August	900.00			
I208S - August Wrkshp	-			
I209 - September	750.00			
I210 - Big Event	100,000.00			
I210 - Big EventA (Sponsors)	3,500.00			
I210 - Big EventB	-			
I210F - Fall Workshop WLP	1,250.00			
I210S - October	-			
I211 - November	750.00			
I211S - TTT	-			
I212 - December	900.00			
I215 - Prior Yr. Receipts	-			
I216 - Next Yr.				
<b>TOTAL I200-Prgm Mtgs</b>	<b>\$ 113,160.00</b>			
<b>I300 - Interest</b>	<b>\$ -</b>			
<b>I500 - Website</b>	<b>Budget</b>	<b>Actual</b>	<b>Difference (\$)</b>	<b>Difference (%)</b>
I501 - Website Ads	-			
<b>TOTAL I500 - Website</b>	<b>\$ -</b>			
<b>I700 - Marketing</b>	<b>Budget</b>	<b>Actual</b>	<b>Difference (\$)</b>	<b>Difference (%)</b>
I703 - Training Now Sponsors	50.00			
<b>TOTAL - I700 Marketing</b>	<b>\$ 50.00</b>			
<b>TOTAL INCOME</b>	<b>\$ 121,660.00</b>			

<b>E100 - Membership</b>	<b>Budget</b>	<b>Actual</b>	<b>Difference (\$)</b>	<b>Difference (%)</b>
E101 - Recruiting	\$ 1,000.00			
E102 - New Mem Sv	500.00			
E103 - Vol Recog	200.00			
E103A - Chapter Products	1,450.00			
E103B - Member Recognition	200.00			
E103C - Door Prizes	200.00			
E104 - Networking	200.00			
E105 - Promotional Items	-			
E107 - Scholarships	-			
E108 - Surveys	-			
E109 - Student Chapter	-			
E110 - Mdse	-			
E115 - Prior Yrs.	-			
E117 - Ad Support	-			
E118 - Postage	-			
E119 - SupCopMisc	-			
<b>TOTAL E100 - Membership</b>	<b>\$ 3,750.00</b>			
<b>E200 - Prgm Mtgs</b>	<b>Budget</b>	<b>Actual</b>	<b>Difference (\$)</b>	<b>Difference (%)</b>
E201 - January	\$ 1,500.00			
E202 - February	900.00			
E202S - February Spec/Wrkshp	-			
E203 - March	-			
E203s - March WLP	3,200.00			
E204 - April	900.00			
E205 - May	-			
E205S - May Wrkshp	-			
E206 - June	900.00			
E206S - June TTT	-			
E207 - July	400.00			
E208 - August	700.00			
E208S - August Wrkshp	-			
E209 - September	900.00			
E210 - Big Event	-			
E210a - Big Event Contributors	-			
E210b - Big Event Ticket	56,015.00			
E210F - Fall workshop	-			
E210S - October	-			
E211 - November	900.00			
E211S - WLP	1,100.00			
E212 - December	900.00			
E214 - Voice Mail	-			
E215 - Prior Yrs.	2,742.61			

E216 - Next Yrs.'	-			
E217 - Ad Support	-			
E218 - Postage	-			
E219 - SupCopMisc	-			
<b>TOTAL E200 - Prgm Mtgs</b>	<b>\$ 71,057.61</b>			
<b>E300 - Education &amp; Research</b>	<b>Budget</b>	<b>Actual</b>	<b>Difference (\$)</b>	<b>Difference (%)</b>
E300 - Certification of Director	\$ -			
E302 - Study Packet	-			
E303 - Scholarships	-			
E303A - Programs BE/Monthly	1,250.00			
E303B - Continuing Educ.	1,250.00			
E304 - Resource Library	800.00			
E305 - Membership Survey	-			
E306 - Student Chapter	400.00			
<b>TOTAL E300 - Ed &amp; Research</b>	<b>\$ 3,700.00</b>			
<b>E400 - Directory</b>	<b>Budget</b>	<b>Actual</b>	<b>Difference (\$)</b>	<b>Difference (%)</b>
E404 - Postage	\$ -			
E405 - SupCopMisc	-			
E406 - Ad.Support	-			
<b>TOTAL E400 - Directory</b>	<b>\$ -</b>			
<b>E500 - Website</b>	<b>Budget</b>	<b>Actual</b>	<b>Difference (\$)</b>	<b>Difference (%)</b>
E502 - Postage	\$ -			
E503 - SupCopMisc	-			
E504 - Programming_updates	4,720.00			
E505 - Ad.Support	-			
E506 - On-line fees	3,000.00			
E507 - Domain name	20.00			
E508 - www annual	359.40			
<b>TOTAL E500 - Website</b>	<b>\$ 8,099.40</b>			
<b>E600 - Newsletter</b>	<b>Budget</b>	<b>Actual</b>	<b>Difference (\$)</b>	<b>Difference (%)</b>
E602 - Nwsltr Pos (Newsletter & WH)	\$ 350.00			
E603 - SupCopMisc	-			
E605 - Ad.Support	-			
E606 - Software for newsletter	-			
<b>TOTAL E600 - Newsletter</b>	<b>\$ 350.00</b>			
<b>E700 - Training NOW!</b>	<b>Budget</b>	<b>Actual</b>	<b>Difference (\$)</b>	<b>Difference (%)</b>
E701 - DVD/Tapes	\$ 100.00			
E702 - DVD Cases/Covers	100.00			
E703 - Marketing	-			
<b>TOTAL E700 - Training NOW!</b>	<b>\$ 200.00</b>			
<b>E800 - Marketing</b>	<b>Budget</b>	<b>Actual</b>	<b>Difference (\$)</b>	<b>Difference (%)</b>
E801 - Printing	\$ -			
E801A - Communications	250.00			

E801B - Programming	600.00			
E801C - Educ & Research	100.00			
E801D - Membership	1,000.00			
E-802 - Advertising	-			
E802A - Communications (BA-LJS)	480.00			
E802B - Programming	700.00			
E802C - Educ & Research	200.00			
E802D - Membership	600.00			
E-819 - SupCopMisc	-			
<b>TOTAL E-800 - Marketing</b>	<b>\$ 3,930.00</b>			
<b>E900 - Admin</b>	<b>Budget</b>	<b>Actual</b>	<b>Difference (\$)</b>	<b>Difference (%)</b>
E901 - PO Box Rn	\$ 72.00			
E902 - SupCopMisc	-			
E902A - Copies/Printing	-			
E902A1 - Membership	1,500.00			
E902A2 - Programming (NO BE)	1,200.00			
E902A3 - Communications	500.00			
E902A4 - Educ & Research	200.00			
E902A5 - Board & Leadership	200.00			
E902B - Supplies	-			
E902B1 - Membership	100.00			
E902B2 - Programming	100.00			
E902B3 - Communications	100.00			
E902B4 - Educ & Research	100.00			
E902B5 - Board & Leadership	600.00			
E902C - Voicemail	130.00			
E902D - Survey Monkey	130.00			
E903 - Postage	-			
E903A - Membership	900.00			
E903B - Programming (NO BE)	150.00			
E903C - Communications	30.00			
E903D - Educ & Research	30.00			
E903E - Board/Leadership	150.00			
E904 - Ad Support				
E904A - Membership	1,343.00			
E904B - Programming (NO BE)	2,000.00			
E904C - Communications	727.60			
E904D - Educ & Research	85.00			
E904E - Board/Leadership	800.00			
E906 - Liab Ins	190.00			
E907 - Board Exp	-			
E907A - National Membership	1,400.00			
E907B - Retreats	1,000.00			

E907C - Board Gifts	200.00			
E907D - Board RecruitingLunches	75.00			
E907E - Misc	150.00			
E908 - Leadership dvlpmnt	3,600.00			
E909 - TaxPrep	300.00			
E910 - Legal Fees	100.00			
E912 - Professional Dues (Include LCC)	200.00			
E915 - Prior Yrs.	612.78			
<b>TOTAL E900 - Admin</b>	<b>\$ 18,975.38</b>			
<b>TOTAL EXPENSES</b>	<b>\$ 110,062.39</b>			